

SERVICE JUSTIFICATION FORM

BASED ON ACTUAL CLIENT COSTS



We've designed this worksheet to help you compare the cost of in-house statement production versus Medical Electrical Billing (MEB) Statement Services. An account representative will show you what you can expect to save by using MEB.



	NATIONAL AVERAGES ▼	ACTUAL CLIENT COST ▼
❖ PRINTING COSTS <small>PRINTED FORMS, MAILING ENVELOPES, REPLY ENVELOPES, INSERTS, DATAMAILERS, SPOILAGE, STORAGE, FREIGHT, AND TAXES.</small>	\$.09 - \$.25	<input type="text"/>
❖ POSTAGE COSTS <small>LOWER RATES REQUIRE 11-DIGIT POSTAL BARCODES AND MUST MEET USPS AUTOMATION GUIDELINES.</small>	\$.28 - \$.37	<input type="text"/>
❖ SUPPLY COSTS <small>PRINTER RIBBONS, TONER CARTRIDGES, TONER AND DEVELOPER.</small>	\$.01 - \$.03	<input type="text"/>
❖ EQUIPMENT COSTS <small>PRINTERS, FOLDERS, METERS, BURSTERS, INSERTERS, SERVICE CONTRACTS, MAINTENANCE CONTRACTS, LEASING FEES AND DEPRECIATION</small>	\$.01 - \$.03	<input type="text"/>
❖ LABOR COSTS <small>GAIN IN PRODUCTIVITY. REDUCED PAYROLL COSTS. MORE EFFICIENT USE OF HUMAN RESOURCES</small>	\$.09 - \$.19	<input type="text"/>
❖ IMPROVED CASH FLOW <small>FASTER TURNAROUND FOR PRINTING AND MAILING. CREDIT CARD PAYMENT OPTIONS ON STATEMENT. PAYMENT DUE DATE PRINTED ON STATEMENT. BARCODED DELIVERY AND REMITTANCE ADDRESS. MONIES NOT TIED UP IN PRINTER SUPPLIES, STORAGE, FORMS, ENVELOPES, LABOR AND POSTAGE.</small>		<input type="text"/>
❖ MARKETING COSTS <small>IMPROVED OVERALL MARKETING EFFECTIVENESS. INCLUDE SPECIAL ANNOUNCEMENTS, INSERTS, AND NEWSLETTERS IN STATEMENT MAILINGS. BETTER CUSTOMER SERVICE. FEWER COMPLAINTS.</small>	\$ VARIABLE	<input type="text"/>
TOTAL IN-HOUSE PROCESSING, PRINTING AND MAILING COSTS	\$.47+ to \$.84+	<input type="text"/>
TOTAL SERVICE COST	<small>YOUR ACCOUNT REPRESENTATIVE CAN SHOW YOUR STATEMENT COST HERE</small>	<input type="text"/>